



MACMANUS
ASSET FINANCE

Your Specialist Business Finance Partner

SUPPORTING YOUR CLIENTS WITH STRUCTURED FUNDING
— WHILE YOU REMAIN THEIR TRUSTED ADVISER

ASSET FINANCE • VAT LOANS • BUSINESS LOANS • INVOICE FINANCE • CAR FINANCE

NACFB
HELPING FUND UK BUSINESS



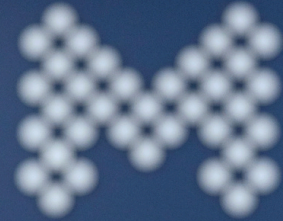
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WHO WE ARE

A Finance Partner You Can Introduce With Confidence

MacManus Asset Finance is an award-winning UK specialist in business finance, supporting SMEs with structured funding across asset finance, working capital, and tax-related facilities.

We work with accountancy firms that want to ensure their clients have access to appropriate funding solutions — delivered in a way that supports, rather than disrupts, the existing advisory relationship.

WE ARE:



FCA Authorised



NACFB Assured



Business Moneyfacts Asset
Finance Broker of the Year
2024, Commended 2025

**OUR ROLE
IS NOT TO REPLACE
YOUR ADVICE. IT IS TO
STRENGTHEN IT.**



MACMANUS
ASSET FINANCE

awards 2024



WHY ACCOUNTANTS WORK WITH US

BUILT AROUND THE ACCOUNTANT-CLIENT RELATIONSHIP

Clients often turn to their accountant when making financial decisions — including how to fund investment, manage cash flow, or deal with tax liabilities.

However, sourcing and structuring funding is not always a core service.

We provide a solution that allows you to:

- support client funding requirements with confidence
- retain control of the client relationship
- ensure funding aligns with your wider advice
- avoid the time and complexity of managing finance transactions



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We operate as a specialist
extension of your service
— not a replacement for it.



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HOW WE WORK

A STRUCTURED, TRANSPARENT APPROACH

1

Introduction

You introduce us to your client in a way that suits your relationship.

2

Delivery

We manage the process through to completion.

3

Assessment

We review requirements and outline suitable funding options.

4

Communication

You remain informed throughout.

Clear Boundaries. No Conflict.

We do not:

- position ourselves as the primary adviser
- cross-sell unrelated services
- take ownership of the broader client relationship

OUR ROLE

IS FOCUSED SOLELY ON
ARRANGING APPROPRIATE
FUNDING — IN A WAY THAT
SUPPORTS YOUR ADVICE.



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FUNDING SOLUTIONS

FUNDING SOLUTIONS YOUR CLIENTS WILL ACTUALLY USE

We support a range of funding requirements, ensuring solutions are aligned to the client's commercial position and your wider advice.

Asset & Vehicle Finance

Funding for equipment, machinery, and business-critical assets, as well as cars and commercial vehicles.

Typically used for:

- capital investment
- fleet expansion
- preserving working capital



Invoice Finance

Funding to unlock cash tied up in unpaid invoices, helping improve cash flow and support day-to-day operations.

Typically used for:

- improving cash flow
- supporting growth
- managing extended payment terms



Business Loans

Flexible funding to support growth, manage working capital, or invest in new opportunities across your business.

Flexible funding for:

- growth
- working capital
- investment opportunities



VAT Loans

Short-term funding to cover VAT payments, helping preserve cash flow while meeting HMRC obligations on time.

Typically used for:

- smoothing quarterly payments
- preserving working capital



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Funding is structured based on the requirement – not a single product-led approach.



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EXPERIENCE ACROSS REAL CLIENT SCENARIOS

We support SMEs across a wide range of sectors, structuring funding to meet practical commercial requirements.

Examples:

Funding

equipment to support increased production capacity

Structuring

vehicle finance for growing fleets

Supporting

cash flow through invoice finance

Arranging

VAT funding to manage tax liabilities

Providing

business loans for expansion or time-sensitive opportunities

SECTORS WE WORK WITH



Construction



Manufacturing



Transport & Haulage



Groundworks & Utilities Contractors



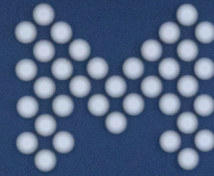
Engineering

and dozens more...

EACH CASE IS APPROACHED BASED ON THE CLIENT'S CIRCUMSTANCES, WITH FUNDING STRUCTURED TO ALIGN WITH THEIR WIDER FINANCIAL POSITION



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A PARTNERSHIP APPROACH THAT FITS YOUR FIRM

We work with accountancy firms in different ways, depending on how they wish to position funding within their client offering.



Revenue Share

A proportion of commission may be shared where appropriate.



Client Benefit Model

Funding structured to reduce overall cost to your client.



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The approach is agreed in advance and aligned to your firm's positioning and client proposition.



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WHY WORK WITH MacManus Asset Finance


MacManus Asset Finance is an award-winning UK business finance specialist, supporting SMEs and working alongside professional advisers to deliver structured funding solutions.



We work with accountancy firms to support client funding requirements in a way that protects and strengthens existing relationships.


Ready to take your business to the next level?

Speak to one of our finance experts today to explore the best options for your business.

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